

Building on Love, Inc.

September 22, 2013 Board Meeting Minutes

Members in attendance:

Diane Abdelnour
Jeff Abdelnour
Jerry Abdelnour
Kristen Abdelnour
Bill Callahan
Kevin Hunziker
Roger Grout
John Reeher
Betty Taylor
Charles Woodruff

Members absent:

Larry Justice
Susan Sexton
Gerry Spillane
Benita Zahn

Staff in attendance:

Allison Abdelnour

Meeting Location: Abdelnour residence.

Call to Order: President Abdelnour (Jerry) called meeting to order at 6:21pm.

Acceptance of minutes from previous meeting: Abdelnour (Jeff) offered a motion to accept the minutes from the Annual Meeting which took place on May 5, 2013. Motion was seconded by Taylor. No discussion. Vote was unanimous. No abstentions.

2013-14 Board Year Elections: President Abdelnour (Jerry) reviewed the status of terms for board members. The following members' terms were nominated to serve a two-year term: Abdelnour (Jeff), Hunziker, Grout, Yule and Zahn. Additionally, Callahan was nominated to serve his first two-year term. He recently completed the term of Raczynski who resigned from the board earlier in the year. Abdelnour (Kristen) made a motion to accept the slate as nominated. Reeher seconded motion. No discussion. Vote was unanimous. No abstentions.

Financials: Treasurer Callahan presented documents detailing the performance of our recent golf tournament as well as a fiscal year to date profit and loss statement. Golf tournament performed better than previous year. Fiscal year to date performance is strong. Abdelnour (Jerry) reminded the group that our policy is to spend no more on grants to families than we generate on a net basis in any particular board year.

Abdelnour (Allison) and Abdelnour (Jerry) reviewed status of the Hannah Motsinger Fund and Kennedy Decker Fund. Both funds were of tremendous help to the families. All told, over 600 individuals donated to the two families via our Building on Love website.

Abdelnour (Allison) will work up a formal estimate of the time she puts into managing such accounts as well as all other direct and indirect expenses. The board will review this material at a future meeting to determine whether or not Building on Love can move forward and/or expand with offering this service to families in the future.

Abdelnour (Jerry) will work with Justice to determine any legal issues that this type of program needs to be aware of and comply with.

Abdelnour (Jeff) stressed the importance that whether we move forward with this service at a modest pace or work to expand it, we need to ensure we know the family well in order to protect Building on Love.

Abdelnour (Jerry) reminded the group that Abdelnour (Allison) will be a paid employee of Building on Love at some point in 2014.

Fund Raising / Development Discussion:

Golf Tournament: Event was well received. Members discussed prizes and games that they have seen successfully implement at other events including – securing a membership from host course as a prize and varied games to make the outing more enjoyable. The 2014 golf committee will consist of Abdelnour (Kristen), Callahan, Grout, Hunziker, Reeher and Taylor.

Annual Picnic: Event performed well financially. Group discussed ways to improve the event and whether or not the date ought to be changed. It was agreed that the name of the event ought to change from “Picnic”, ideas included “Festival” and “Party”. One idea that resonated was moving it to later in the day on a Saturday and having a band perform. The consensus was we need a better means to attract the general public. The 2014 picnic committee will consist of Abdelnour (Jeff), Abdelnour (Jerry), Callahan, Woodruff and Yule.

Sage Computers: Sage computers will announce a public relations program to raise funds for local charities. The concept will center on an online voting competition via their Facebook page. Building on Love has been chosen as a participant. Participants will be competing for cash prizes ranging from \$500 to \$2,500. Promotion will begin on September 30, 2013. Abdelnour (Allison) will share details once they are in hand. All are expected to help promote.

Century House: Abdelnour (Allison) and Abdelnour (Jerry) will choose a night to promote as part of the Century House’s promotion to donate 10% of all receipts on an agreed upon night to a local charity. All are expected to help promote.

Casino Night Concept: Woodruff outlined previous experience with Casino nights and the informal discuss he has had with the Saratoga Lions Club. Woodruff and Abdelnour (Jerry) will work with Callahan to gather information detailing the legal requirements that we would need to comply with in order to host such an event. The consensus was that a traditional Casino Night where guests gamble for cash versus donated prizes would be more popular. The concept will be discussed at length at the next meeting.

Call to adjourn: Abdelnour (Kristen) made a motion to close the meeting at 7:37pm. Callahan seconded. No discussion. Vote was unanimous. No abstentions.